

The Treasurer's One-Pager

Four numbers, every fee, and six questions to ask any vendor. Built to be printed and handed across a board table.

Four things worth knowing before you renew

98.2% vs 83.6%

Online collection versus offline

A 2026 study of 337 youth sports clubs found dues collected online came in at 98.2%. Dues collected offline, meaning checks, cash, and payment apps, came in at 83.6%. Same families, different rails.

Per team

Money routes to the team that earned it

Across the ten platforms benchmarked in July 2026, none offered per-team payout routing. Clubside routes each payment to that team's own connected account at the moment of the charge.

\$0 extra

Payment plans do not multiply fees

A two-pay or three-pay costs a family exactly what paying in full costs. Per SportsEngine's published fee schedule, a \$100 registration split into three payments carries an effective fee of 9.25%, because the fixed fee repeats on each installment.

Your bank

Your club is the merchant of record

Your organization connects its own Stripe account. Registration money lands in your bank on Stripe's schedule. Nobody holds it, nobody disburses it back to you, and the account stays yours if you leave.

Every Clubside fee, in one place

\$3.50 per registration

Paid by the family at checkout as its own labeled line item. Capped at \$7 per family per season, so the third sibling on is free. Non-refundable.

A platform percentage on online payments

At the rate published on your plan: 1.5% on Starter and Club, 1.0% on Pro, 0.5% on Enterprise. Nothing on money you record manually.

Card processing at Stripe's published rate

2.9% + \$0.30, paid directly to Stripe on your own account. We never mark it up and we never bundle it into a single number you cannot take apart.

Software: free, \$49, or \$99 per month

Starter is free with 3 teams and 75 players. Club is \$49 per month, Pro is \$99 per month, both discounted annually. No setup fee, no contract.

Six questions to ask any vendor, including us

- 1 Is the payment rate bundled with card processing, or can we see both separately?
- 2 Who is the merchant of record, and how long until money reaches our bank?
- 3 What does a three-installment payment plan cost, in writing?
- 4 Can registration money route to individual teams, or does it pool?
- 5 If we leave, what comes with us and what stays behind?
- 6 What is the total per family with two players registered?

Miami Valley Xpress, a ten-team Ohio travel fastpitch club, runs its season on Clubside. Ten teams, per-team payout routing, and every fee on the page their families see.

I set their registration up myself. That is the offer for your club too: send me your team list, your age cutoff, and last season's form in whatever format you have it, and I will build it for you. **Dylan Dombrowski, founder**

Sources. Collection rates: 2026 study of 337 youth sports clubs. Per-team payout finding: benchmark of ten youth sports registration platforms, July 2026. Installment figures: per SportsEngine's published fee schedule. Clubside figures as published at clubside.io/pricing. Rates change and several platforms quote club pricing individually, so ask any vendor for your own number in writing.